








THE LIST

COMMERCIAL PROPERTY MANAGERS

► NEXT WEEK'S LIST
Public Companies

Rank Prev. Rank	Company •Address	Company logo	Rentable sq. ft. managed in OC (millions) •yearly % change	Sq. ft. managed by OC office (millions)	No. of properties managed by OC office •yearly % change	Total sq. ft. managed companywide (millions)	Percentage breakdown of business					OC employees •yearly % change	Partial list of properties under management	Top local official(s) •Title •Phone/fax
							•Office	•Industrial	•Retail	•Land	•Other			
1 (1)	CBRE Group Inc. 3501 Jamboree Road, Ste. 100 Newport Beach 92660-2940 Headquarters: Los Angeles Website: cbre.com Email: paul.king2@cbre.com		54.3 9%	54.3	328 8%	5,350	wnd	wnd	wnd	wnd	wnd	263 7%	would not disclose	Kurt Strasmann/Jeff Moore executive managing director/ senior managing director (949) 725-8472
2 (2)	Irvine Company 550 Newport Center Drive Newport Beach 92660-7011 Headquarters: Newport Beach Website: irvinecompany.com		35.2	59.1	414 4%	59.1	wnd	wnd	wnd	wnd	wnd	3,790 1%	Irvine: 200 & 400 Spectrum Center Drive, UCI Research Park. Newport Beach: MacArthur Court, 520 Newport Center Drive. Los Angeles: Westwood Gateway, Fox Plaza	Donald Bren chairman (949) 720-2000
3 (3)	Transwestern 1630 S. Sunkist St., Ste. A Anaheim 92806-5816 Headquarters: Houston Website: transwestern.com Email: lizsa.pinedo@transwestern.com		12.8 -6%	12.8	46 -4%	226.5	13.6%	84.6%	1.8%	0%	0%	45 5%	Atrium, 2040 Main St., Summit Office Park	Craig McPherson senior VP (949) 751-5700/(949) 751-5701
4 (5)	Essex Realty Management Inc. 18012 Sky Park Circle, Ste. 100 Irvine 92614-6671 Headquarters: Irvine Website: essexrealty.com Email: info@essexrealty.com		8.5 4%	9.8	180 3%	15.5	35%	28%	20%	0%	17%	58 5%	Ladera Corporate Center, Canyon Springs Marketplace, Goldenwest Plaza	Jim Neiger president (949) 798-8100/(949) 798-5904
5 (9)	Olen Properties Corp. 7 Corporate Plaza Newport Beach 92660-7904 Headquarters: Newport Beach Website: olenproperties.com Email: iolenicoff@olenproperties.com		8.2 43%	23.8	123 84%	23.8	wnd	wnd	wnd	wnd	wnd	108 -5%	Olen Pointe Brea, Century Centre, Spectrum Pointe	Igor Michael Olenicoff/Natalia Ostensen founder, president/executive VP (949) 644-6536/(949) 719-7250
6 (4)	JLL 4 Park Plaza, Ste. 900 Irvine 92614-2551 Headquarters: Chicago Website: jll.com/orange-county		7.6 -42%	13.3	65 -79%	4,600	15%	75%	8%	0%	2%	225 1%	would not disclose	Bob Nowak/Lea Sandoval managing director/senior VP (949) 885-2900/(949) 885-2901
7 (6)	Cushman & Wakefield 18111 Von Karman Ave., Ste. 1000 Irvine 92612-7101 Headquarters: Chicago Website: cushmanwakefield.com Email: eric.paulsen@cushwake.com		6.7 -5%	11	54 -7%	1,500	19%	81%	0%	0%	0%	100 -1%	2020 Main, Irvine; One Pacific Plaza, Huntington Beach; 3 Hutton Centre, Santa Ana; 19000 MacArthur, Irvine	Andrew McDonald/Eric Paulsen regional managing principal, executive managing director/ managing principal

Abbreviations: NA: not applicable; NR: not ranked; wnd: would not disclose
Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor.

Researched by Dana Truong

► Continued on page 34

Celebrating 30 Years of Commitment to our Clients



How can we help you?

Established in 1987, ESSEX REALTY MANAGEMENT is a privately owned real estate management and investment company based in Irvine, with offices throughout California. Essex is an accredited AMO® firm as designated by the Institute of Real Estate Management (IREM) and specializes in providing professional real estate services to the local investment community.

over
15 million
sq. ft. of space
UNDER MANAGEMENT

11 offices

over
50 real estate
PROFESSIONALS
to **serve** our **clients**

ESSEX | REALTY
MANAGEMENT, INC.

www.essexrealty.com

corporate offices | 18012 Sky Park Circle | Suite 100 | Irvine, CA 92614 | 949.798.8100












ORANGE COUNTY | SAN DIEGO | INLAND EMPIRE | LOS ANGELES | VENTURA | SACRAMENTO

THE LIST

COMMERCIAL PROPERTY MANAGERS

► NEXT WEEK'S LIST
Public Companies

► From page 33

Rank Prev. Rank	Company •Address	Company logo	Rentable sq. ft. managed in OC (millions) •yearly % change	Sq. ft. managed by OC office (millions)	No. of properties managed by OC office •yearly % change	Total sq. ft. managed companywide (millions)	Percentage breakdown of business					OC employees •yearly % change	Partial list of properties under management	Top local official(s) •Title •Phone/fax
							•Office	•Industrial	•Retail	•Land	•Other			
8 (7)	Pacific West Asset Management Corp. 3191-D Airport Loop Drive Costa Mesa 92626-3404 Headquarters: Costa Mesa Website: pacificwest.cc Email: info@pacificwest.cc		6.6 -1%	11.6	202 -14%	11.6	26%	27%	47%	0%	0%	39 18%	The Center at Rancho Niguel, Butterfield Business Park, Baldwin Hills Shopping Center, Tustin Business Center, Newport Harbor Offices & Marina	Theresa Louis president (714) 433-7300/(714) 433-7330
9 (10)	RiverRock Real Estate Group 100 Bayview Circle, Ste. 2600 Newport Beach 92660-8924 Headquarters: Newport Beach Website: riverrockreg.com Email: clientsfirst@riverrockreg.com		6.3 21%	9.1	68 11%	28.9	59%	36%	5%	0%	0%	57 0%	3 MacArthur Place, Santa Ana; 100 Bayview Circle, Newport Beach; 2050 Main St., Irvine	John Combs principal (714) 689-1440/(714) 556-2358
10 (8)	PMRG 2020 Main St., Ste. 800 Irvine 92614-8201 Headquarters: Houston Website: pmrg.com Email: jproehl@pmrg.com		5.8 ⁽¹⁾ NA	26.5 ⁽¹⁾	108 ⁽¹⁾ NA	130 ⁽¹⁾	wnd	wnd	wnd	wnd	wnd	72 ⁽¹⁾ NA	Xerox Centre, Christ Cathedral Campus, Union Bank Square, St. Joseph Medical Pavilion	Jim Proehl president, Western Division (949) 390-5500/(949) 390-5501
11 (12)	Greenlaw⁽²⁾ 18301 Von Karman Ave., Ste. 250 Irvine 92612-0106 Headquarters: Irvine Website: greenlawpartners.com Email: info@greenlawpartners.com		5.1 1%	5.8	29 -3%	7.3	73%	7%	0%	0%	20%	55 12%	would not disclose	Wilbur H. Smith III principal (949) 331-1300/(949) 331-1301
12 (11)	Caribou Industries Inc. 1103 N. Broadway Santa Ana 92701-3409 Headquarters: Santa Ana Website: caribound.com Email: info@caribound.com		5.1 ⁽¹⁾ NA	5.1 ⁽¹⁾	64 ⁽¹⁾ NA	5.1 ⁽¹⁾	wnd	wnd	wnd	wnd	wnd	212 ⁽¹⁾ NA	401 Civic Center Drive, Santa Ana; 100 S. Main St., Santa Ana; 207 N. Broadway, Santa Ana; 921 N. Poinsettia St., Santa Ana; 811 N. Broadway, Santa Ana	Michael Harrah president/senior development partner (714) 543-9484/(714) 543-9972
13 (13)	LBA Realty LLC 3347 Michelson Drive, Ste. 200 Irvine 92612-0687 Headquarters: Irvine Website: lbarealty.com Email: mcolbert@lbarealty.com		5 ⁽¹⁾ NA	5 ⁽¹⁾	29 ⁽¹⁾ NA	42.6 ⁽¹⁾	wnd	wnd	wnd	wnd	wnd	109 ⁽¹⁾ NA	Park Place, 2722 Michelson, Dow Business Center, 9740 Irvine Blvd. (Toshiba Campus)	Melanie Colbert principal, operations (949) 833-0400
14 (15)	America West Properties Inc. 22541 Aspan St., Ste. H Lake Forest 92630-6320 Headquarters: Lake Forest Website: awpgmt.com Email: scott@awpgmt.com		3.7 0%	3.7	94 9%	3.7	28%	18%	48%	wnd	6%	18 6%	Back Bay Court, Tustin Plaza, Cerritos Promenade	Scott Fraser president (949) 458-5861/(949) 458-6259
15 (16)	Optima Asset Management Services Inc. 1600 Dove St., Ste. 480 Newport Beach 92660-1433 Headquarters: Newport Beach Website: optimaasset.com Email: doug@optimaasset.com		3.6 ⁽¹⁾ NA	4.4 ⁽¹⁾	68 ⁽¹⁾ NA	7.2 ⁽¹⁾	wnd	wnd	wnd	wnd	wnd	27 ⁽¹⁾ NA	1600 Dove St., Newport Beach; 4040 MacArthur Blvd., Newport Beach; Saunders Plaza	Susan Morehead president/co-principal (949) 852-0900/(949) 752-5113
16 (17)	Coreland Companies 17542 E. 17th St., Ste. 420 Tustin 92780-1978 Headquarters: Tustin Website: coreland.com Email: info@coreland.com		3.1 7%	6.9	68 3%	6.9	0%	0%	100%	0%	0%	44 0%	Alicia Towne Center, Edinger Plaza, Landmark Plaza	Chris Hite/Pat Galentine/Matt Hammond principal (714) 573-7780/(714) 573-7790
17 (14)	Equity Office 3100 Bristol St., Ste. 200 Costa Mesa 92626-7316 Headquarters: Chicago Website: equityoffice.com		3 ⁽¹⁾ NA	3 ⁽¹⁾	16 ⁽¹⁾ NA	50.8 ⁽¹⁾	wnd	wnd	wnd	wnd	wnd	28 ⁽¹⁾ NA	2 MacArthur Place, The Landing at Red Hill, Griffin Towers, Redstone, VKCC	Frank Campbell managing director, Western Region (312) 466-3300
18 (19)	Unire Real Estate Group Inc. 1800 E. Imperial Highway Brea 92821-6062 Headquarters: Brea Website: uniregroup.com Email: info@uniregroup.com		2.6 2%	43.6	203 -6%	44.1	4%	96%	0%	0%	0%	62 9%	Pacific Gateway Center, Vintage Industrial Park, Gateway Pointe, Alere Citrus, Buchanan Street Senita Gateway, Terreno Hawthorne, West Harbor Capital Susana , University Tech Center, Gateway Tech Center	Mark Harryman/Griffin Cogorno president/VP, client services (714) 990-2100/(714) 990-2120
19 (19)	Trico Realty 3100 Pullman St., Ste. A Costa Mesa 92626-4500 Headquarters: Costa Mesa Website: tricorealty.com Email: tom@tricorealty.com		2.5 ⁽¹⁾ NA	2.5 ⁽¹⁾	62 ⁽¹⁾ NA	2.5 ⁽¹⁾	3%	95%	1%	0%	1%	12 0%	Trico Savi Business Park, Trico Sycamore Plaza, Trico Business Park	Thomas Harrison president (714) 751-4420/(714) 540-4579
20 (21)	Tiarna Real Estate Services Inc. 2603 Main St., Ste. 210 Irvine 92614-4246 Headquarters: Irvine Website: tiarna.com Email: sallebourn@tiarna.com		2.2 -8%	10.4	152 1%	17.4	30%	57%	11%	0%	2%	40 0%	4199 Campus Drive, Dupont Business Center, Cerritos Towne Centre	Thomas McAndrews/R. Scott Alleborn CEO, president/executive VP (949) 833-8334/(949) 833-8336
21 (22)	SARES•REGIS Group 18802 Bardeen Ave. Irvine 92612-1521 Headquarters: Irvine Website: sares-regis.com Email: vciavarella@sares-regis.com		2.1 0%	24	82 1%	25.6	15%	85%	0%	0%	0%	200 0%	Quiksilver, Nissan, Big 5, Pier 1 Imports, AutoZone, Travis Mathews, Boeing, Mercedes, QVC, Amazon	Vince Ciavarella president, commercial property services (949) 809-2407/(949) 862-2207
22 (18)	Stream Realty Partners 16842 Von Karman Ave., Ste. 175 Irvine 92606-4989 Headquarters: Dallas Website: streamrealty.com Email: ocinfo@streamrealty.com		1.9 -56%	1.9	10 -74%	112.9	36%	59%	5%	0%	0%	25 -17%	I-10 Citrus Distribution Center; 1001 Columbia;199 S. Los Robles; Yorba Pacific Center; Alton Corporate Plaza; Burbank Plaza; 8185 Kaiser; Saddleback Financial Center; Von Karman Tech Center	Chris Jackson regional partner (949) 203-3030/(949) 203-3034
23 (NR)	Cedar Realty Management Inc. 740 W. Fern Drive Fullerton 92832-1013 Headquarters: Anaheim Website: cedarrem.com Email: cersek@cedarrem.com		1.8 28%	1.8	23 5%	1.8	5%	79%	0%	15%	1%	10 11%	Lease All - La Palma, Zuma Business Park, Lease All - Anaheim, Mikan Properties	Craig T. Ersek president/principal (714) 630-7522/(714) 630-7399

Abbreviations: NA: not applicable; NR: not ranked; wnd: would not disclose

Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor.

(1) Business Journal estimate







(2) Previously listed as Greenlaw Management

THE LIST

COMMERCIAL PROPERTY MANAGERS

NEXT WEEK'S LIST

Public Companies

Rank Prev. Rank	Company •Address	Company logo	Rentable sq. ft. managed in OC (millions) •yearly % change	Sq. ft. managed by OC office (millions)	No. of properties managed by OC office •yearly % change	Total sq. ft. managed companywide (millions)	Percentage breakdown of business					OC employees •yearly % change	Partial list of properties under management	Top local official(s) •Title •Phone/fax
							•Office	•Industrial	•Retail	•Land	•Other			
24 (23)	IDS Real Estate Group 2915 Red Hill Ave., Ste. F200 Costa Mesa 92626-5916 Headquarters: Los Angeles Website: idsrealestate.com Email: jtyron@idsrealestate.com		1.6 -17%	1.6	21 -13%	30.5	13%	76%	11%	0%	0%	5 0%	Stonemill Design Center, Walnut Business Center, Imperial Distribution Center, Stadium Promenade	David Mgrublian/Murad Siam CEOs (714) 435-3544/(714) 546-8640
25 (24)	D.W.A. Smith & Company Inc. 1109 Quail St. Newport Beach 92660-2705 Headquarters: Newport Beach Email: dons@dwsmith.com		1.6 0%	1.6	16 7%	1.6	0%	0%	100%	0%	0%	6 0%	would not disclose	Donald W.A. Smith president (949) 851-1244/(949) 851-1804
26 (27)	Interpacific Asset Management 5505 Garden Grove Blvd., Ste. 150 Westminster 92683-1892 Headquarters: Westminster Website: interpacifcmgmt.com Email: info@interpacifcmgmt.com		1.6 12%	1.7	91 25%	1.7	2%	10%	31%	0%	57%	23 35%	Granada Square S/C, Saddleback Square, LBS Financial	Gerard (Jerry) K. O'Donnell president (714) 891-8804/(714) 894-5643
27 (25)	DJM Capital Partners Inc. 60 S. Market St., Ste. 1120 San Jose 95113-2366 Headquarters: San Jose Website: djmcapital.com Email: info@djmcapital.com		1.6 ⁽¹⁾ NA	2.7 ⁽¹⁾	8 ⁽¹⁾ NA	2.7 ⁽¹⁾	wnd	wnd	wnd	wnd	wnd	22 ⁽¹⁾ NA	Bella Terra, Huntington Beach; Pacific City, Huntington Beach; Lido Marina Village, Newport Beach; La Habra Marketplace, La Habra; Village Del Amo, Torrance; Lakewood Square, Runway at Playa Vista, Lakewood; Montalvo Square, Ventura	John Miller/Eric Sahn/Lindsay Parton/Stenn Parton/Patricia Apel founder, CEO/CFO/president/VP, acquisitions /VP, property management (408) 271-0366/(408) 271-0377
28 (NR)	Stonewood Properties Inc. 2530 Red Hill Ave., Ste. 225 Santa Ana 92705-5597 Headquarters: Santa Ana Website: stonewood.net Email: info@stonewood.net		1.5 392%	2.1	33 57%	2.1	50%	20%	20%	0%	10%	16 100%	2503 Eastbluff Drive, 15061 Springdale Street, 4229 Birch Street, 30101 Town Center, 3158 Red Hill Avenue, 2530 Red Hill Avenue, Argosy Court-HB	Jim Wood Jr./Mark Mallars president/senior VP (949) 250-9100/(949) 250-7099
29 (26)	First Commercial Realty Group Inc. 2009 Porterfield Way, Ste. P Upland 91786-2196 Headquarters: Upland Website: 1st-comm.com Email: irma@1st-comm.com		1.5 ⁽¹⁾ NA	1.5 ⁽¹⁾	26 ⁽¹⁾ NA	14.2 ⁽¹⁾	wnd	wnd	wnd	wnd	wnd	4 ⁽¹⁾ NA	would not disclose	Michael Polley CEO/president (909) 946-6226/(909) 946-6870
30 (28)	The REMM Group 15991 Red Hill Ave., Ste. 200 Tustin 92780-7320 Headquarters: Tustin Website: remmgroup.com Email: sconerty@remmgroup.com		1.3 ⁽¹⁾ NA	3.5	216 157%	3.5	wnd	wnd	wnd	wnd	wnd	55 ⁽¹⁾ NA	Gateway Plaza Tustin; 220 Newport Drive, Newport Beach; Newport Design Plaza; 5331 McFadden, Huntington Beach; 5421 McFadden, Huntington Beach; 15402 Electronic Lane; Pico Plaza	Sara D'Elia/Christine Dales/ Shawn M. Conerty CEO/COO/CFO (714) 974-1010/(714) 974-2191

Abbreviations: NA: not applicable; NR: not ranked; wnd: would not disclose

Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor.

(1) Business Journal estimate

Researched by Dana Truong



GREENLAW
MANAGEMENT

Commercial Property Management from an Owners perspective



18301 Von Karman Avenue | greenlawmanagement.com | 949.331.1300