

THE LIST

PROPERTY MANAGEMENT FIRMS

Ranked by total office, retail and industrial space managed in the greater Valley

► NEXT ISSUE
Accounting Firms

Rank	Company • name • address • website	Office/Retail/ Industrial Space (total sq. ft.) ¹ • SFV • firmwide	Multifamily Units • SFV • firmwide	New Contracts in 2013(square feet) • SFV • firmwide	Portfolio				Services Provided	Company Info. (SFV/ total) • employees • offices	Profile • headquarters • year founded	Top Local Executive • name • title • phone
					% office	% retail	% residential	% industrial				
1	CBRE Group Inc. 111 Universal Hollywood Drive, 27th Floor Universal City, 91608 cbre.com	10.9 626.0	0 0	1,400,000 NA	54%	23%	0%	23%	agency leasing, tenant representation, investment, valuation, debt and equity finance, property, project management	65/NA 3/NA	Los Angeles 1906	Lewis C. Horne Executive Managing Director (818) 502-6700
2	Jones Lang LaSalle Inc. 515 S. Flower St., Suite 1300 Los Angeles, 90071 www.jll.com	10.3 1,541.4	0 299,414,364 ²	0 711,742,932	84%	13%	0%	2%	facility management, lease administration, occupancy planning, tenant representation, workplace strategy, agency leasing, construction, property management	295/48,000 1/200	Chicago 1783	Michael Prabhu Regional Manager, Southwest (213) 239-6000
3	Worthe Real Estate Group 100 Wilshire Blvd., Suite 1600 Santa Monica, 90401 worthe.com	10.0 10.9	62 81	0 34,833	84%	7%	1%	4%	asset management, property management, construction management, general contracting, leasing	45/61 9/12	Santa Monica 1995	Jeffrey M. Worthe President (310) 393-9653
4	illi Commercial Real Estate 17547 Ventura Blvd., Suite 304 Encino, 91316 illicre.com	6.3 7.9	0 0	3,775,000 4,475,000	0%	100%	0%	0%	retail shopping center leasing, property management, sales, business brokerage	13/13 1/2	Encino 2007	Todd Nathanson President (818) 501-2212
5	Charles Dunn Real Estate Services Inc. 800 W. Sixth St., Suite 600 Los Angeles, 90017 charlesdunn.com	2.7 20.0	140 850	NA NA	33%	39%	6%	28%	property, facility, and asset management, brokerage, consulting, receiverships, accounting	4/59 1/4	Los Angeles 1921	Patrick J. Conn President (213) 683-0500
6	Cushman & Wakefield 601 S. Figueroa St., Suite 4700 Los Angeles, 90017 cushwake.com	2.3 850.0	0 NA	739,504 NA	61%	0%	0%	39%	property management, project management, agency leasing	6/16,000 NA/NA	New York 1917	Mary Marx Senior Managing Director (213) 955-5100
7	Centers Business Management 17030 Ventura Blvd., Suite 200 Encino, 91316 cbm1.com	2.1 7.2	0 0	300,000 600,000	0%	100%	0%	0%	retail shopping center management, leasing, investment, business brokerage	13/42 1/7	Los Angeles 1987	Dave O'Connell Director Valley Division (818) 380-9966
8	Coreland Cos. 17542 E. 17th St., Suite 420 Tustin, 92780 coreland.com	2.0 7.0	0 0	53,000 1,200,000	0%	100%	0%	0%	accounting, leasing, property management, investment sales, acquisition due diligence, construction management	NA/NA 0/5	Tustin 1990	Chris Hite President (714) 573-7780
9	Tiarna Real Estate Services Inc. 15250 Ventura Blvd., Suite 1010 Sherman Oaks, 91403 www.tiarna.com	1.9 10.1	0 0	NA NA	40%	11%	NA	48%	asset management, property management, construction management, leasing	9/42 4/9	Irvine 2000	Mike McAndrews Executive Vice President (818) 817-0550
10	RiverRock Real Estate Group 6301 Owensmouth Ave., Suite 105 Woodland Hills, 91367 riverrockreg.com	1.7 23.4	NA NA	248,000 7,571,000	62%	24%	NA	14%	property management, construction management, leasing, accounting	6/103 3/23	Newport Beach 2003	John Combs Principal (818) 704-0500
11	IDS Real Estate Group 515 S. Figueroa St., 16th Floor Los Angeles, 90071 idsrealestate.com	1.5 24.5	0 0	0 1,775,148	27%	10%	0%	63%	property/asset/construction/ development management, leasing, corporate services, acquisition/ disposition	0/93 1/9	Los Angeles 1986	David G. Mgrublian/CEO M. M. Siam/CEO (213) 362-9300
12	Moss & Company 15300 Ventura Blvd., Suite 405 Sherman Oaks, 91403 mosscompany.com	1.4 1.8	3,100 7,800	500,000 850,000	10%	10%	70%	10%	full-service residential and commercial property management	125/250 1/1	Sherman Oaks 1960	Cindy Gray Partner & President (818) 990-5999
13	Transwestern 601 S. Figueroa St., Suite 2750 Los Angeles, 90017 transwestern.net	1.0 210.5	0 0	115,000 14,084,000	55%	0%	0%	45%	agency leasing, property and facility management, capital markets, tenant advisory, development, sustainability	21/1,875 1/34	Houston 1978	Dave Rock Managing Senior Vice President (213) 624-5700
14	NewMark Merrill Cos. 5850 Canoga Ave., Suite 650 Woodland Hills, 91367 newmarkmerrill.com	0.8 9.6	0 0	NA NA	0%	100%	NA	0%	acquisition, advisory, leasing, property management, repositioning, redevelopment	47/73 2/8	Woodland Hills 1997	Sandy Sigal CEO & President (818) 710-6100
15	Morlin Management Corp. 444 S. Flower St., Suite 500 Los Angeles, 90071 morlinmgmt.com	0.5 8.1	0 4	130,661 885,385	68%	10%	0%	22%	NA	14/67 1/6	Los Angeles 1984	Jock Ebner President (213) 622-4442
16	The Johnston Group 5137 Clareton Drive, Suite 100 Agoura Hills, 91301 johnston-group.com	0.4 0.4	NA NA	60,000 60,000	NA	NA	NA	NA	property management, commercial development, rehab, leasing, construction management, receivership, real estate investment.	10/10 1/1	Agoura Hills 1959	Jeff Johnston President (818) 879-9990
17	Triad Management Systems Inc. 21201 Victory Blvd., Suite 255 Canoga Park, 91303 triadmanagementinc.com	0.4 0.5	0 0	1 26,186	14%	70%	0%	26%	rent collection, bill payment, tenant relations, maintenance, financial reporting, lease administration	3/3 1/1	Canoga Park 1984	Nick J. Virzi President (818) 704-4200
18	Parkford Properties 17130 Ventura Blvd., Suite 200 Encino, 91316 parkfordprop.com	0.4 0.7	8 8	73,256 126,747	19%	80%	1%	0%	property management, real estate investments	7/7 1/1	Encino 1986	Frank Nazarian President (818) 788-6100
19	Trumark Real Estate Management Services 320 W. Arden Ave., Suite 110 Glendale, 91203 trumarkrem.com	0.4 0.6	1,500 2,500	40,000 75,000	15%	10%	65%	10%	property management, leasing, accounting, consulting, brokerage	10/16 1/2	Glendale 1959	Mark Trueblood CEO (818) 246.7221
20	VDA Property Company 4605 Lankershim Blvd., Suite 707 North Hollywood, 91602 vdaproperty.com	0.3 0.8	11 79	0 0	55%	35%	10%	NA	property management, leasing, T.I. supervision, construction	5/5 1/1	North Hollywood 1972	Thomas Von Der Ahe, Sr. President (818) 980-9191

¹ In millions

² In square feet.

NA: Not Available Note: Information on this list was provided by representatives of the property management firms themselves or was obtained by Business Journal research. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions

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